

September 2021 Program Update

Utah Department of Health Center for Medical Cannabis 288 North 1460 West Salt Lake City, Utah 84116

(p) (801)-538-6504

(w) medicalcannabis.utah.gov

(e) medicalcannabis@utah.gov

Center for Medical Cannabis

SEPTEMBER 2021 UPDATE

Contents

Medical Cannabis Cardholders	3
Table 1: Medical Cannabis Patient Cardholders by County as of August 17, 2021	3
Figure 1: Medical Cannabis Patient Cardholder Quarterly Growth, April 2020 to July 2021	4
Table 2: Medical Cannabis Patient Cardholders by Age as of September 3, 2021	4
Medical Cannabis Pharmacy Transactions and Sales	5
Figure 2: Total Medical Cannabis Pharmacy Transactions, Cumulative, March 2020 to July 2021	. 5
Figure 3: Total Medical Cannabis Pharmacy Transactions by Month, March 2020 to July 2021	5
Figure 4: Total Medical Cannabis Net Sales Revenue Cumulative, March 2020 to July 2021	6
Figure 5: Total Medical Cannabis Net Sales Revenue by Month, March 2020 to July 2021	7
Figure 6: Total Gross Product Sales Revenue at Medical Cannabis Pharmacies by Month (Gross Sales), March 2020 to July 2021	8
Figure 7: Total Order Discount at Medical Cannabis Pharmacies by Month	9
Table 3: Medical Cannabis Products Sold by Product Type, April 2021 to July 2021	9
Qualified Medical Providers	10
Table 4: Total Registered Qualified Medical Provider (QMP) office location by County as of July 2021	
Figure 8: Active QMPs by Provider Type as of July 2021	11
Medical Cannabis Pharmacy Employees	12
Total Pharmacy Medical Providers (PMPs) as of August 26, 2021	12
Total Pharmacy Agents as of August 26, 2021	12

Medical Cannabis Cardholders

Table 1: Medical Cannabis Patient Cardholders by County as of August 17, 2021

County	Patient Cardholders
Beaver	55
Box Elder	704
Cache	1,511
Carbon	230
Daggett	8
Davis	3,932
Duchesne	128
Emery	69
Garfield	18
Grand	37
Iron	346
Juab	91
Kane	17
Millard	78
Morgan	93
Piute	7
Rich	23
Salt Lake	14,268
San Juan	22
Sanpete	182
Sevier	87
Summit	599
Tooele	615
Uintah	266
Utah	6,075
Wasatch	311
Washington	1,130
Wayne	4
Weber	4,053
unknown	94
TOTAL	35,053

Table 1: Data obtained from EVS. Utah residents only.

Figure 1: Medical Cannabis Patient Cardholder Quarterly Growth, April 2020 to July 2021

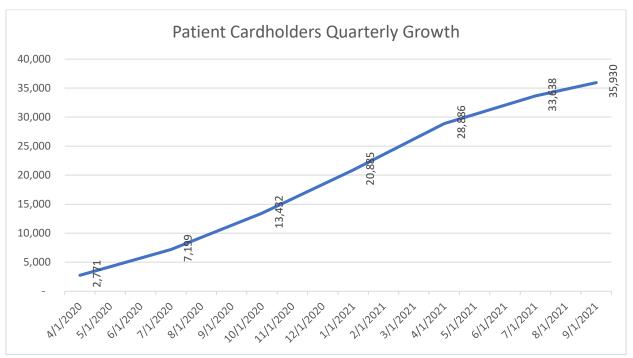


Figure 1: Data obtained from EVS. Utah residents only.

Table 2: Medical Cannabis Patient Cardholders by Age as of September 3, 2021

Age Group	Count
13 and under	35
14-17	19
18-20	79
21-30	7662
31-40	9778
41-50	7609
51-60	4830
60-70	4115
71 and over	1899

Table 2: Data obtained from EVS. Utah residents only.

Medical Cannabis Pharmacy Transactions and Sales

Figure 2: Total Medical Cannabis Pharmacy Transactions, Cumulative, March 2020 to July 2021

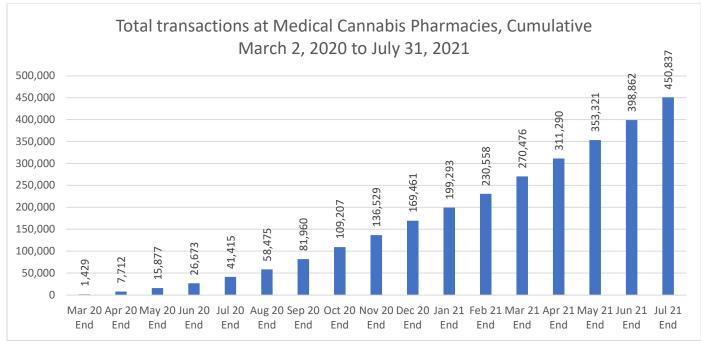


Figure 2: Data obtained from ICS.

Figure 3: Total Medical Cannabis Pharmacy Transactions by Month, March 2020 to July 2021

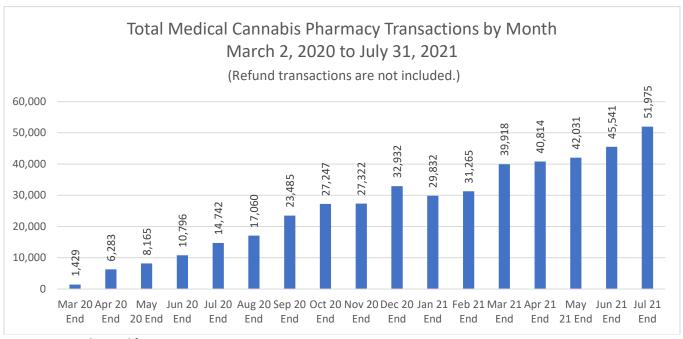


Figure 3: Data obtained from ICS.

Figure 4: Total Medical Cannabis Net Sales Revenue Cumulative, March 2020 to July 2021

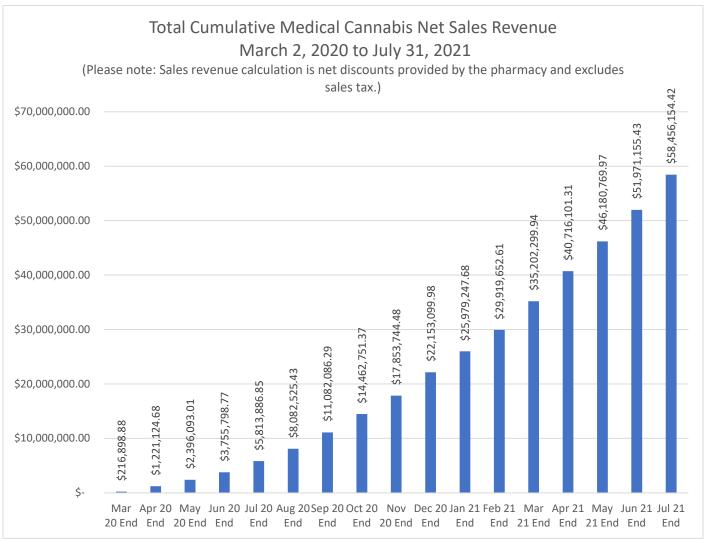


Figure 4: Data obtained from ICS.

Figure 5: Total Medical Cannabis Net Sales Revenue by Month, March 2020 to July 2021

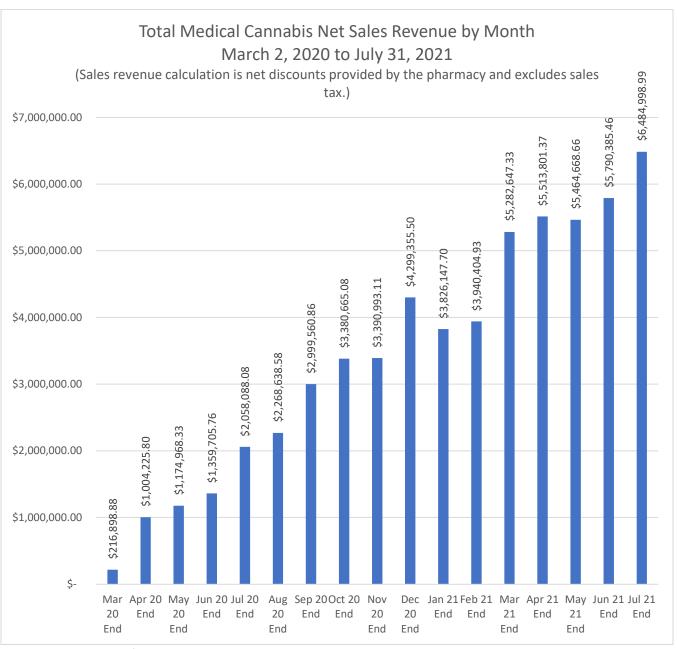


Figure 5: Data obtained from ICS.

Figure 6: Total Gross Product Sales Revenue at Medical Cannabis Pharmacies by Month (Gross Sales), March 2020 to July 2021

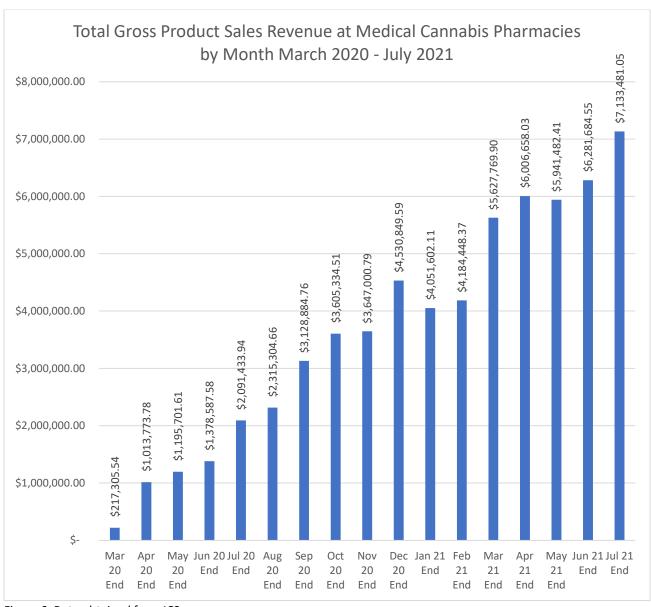


Figure 6: Data obtained from ICS.

Figure 7: Total Order Discount at Medical Cannabis Pharmacies by Month

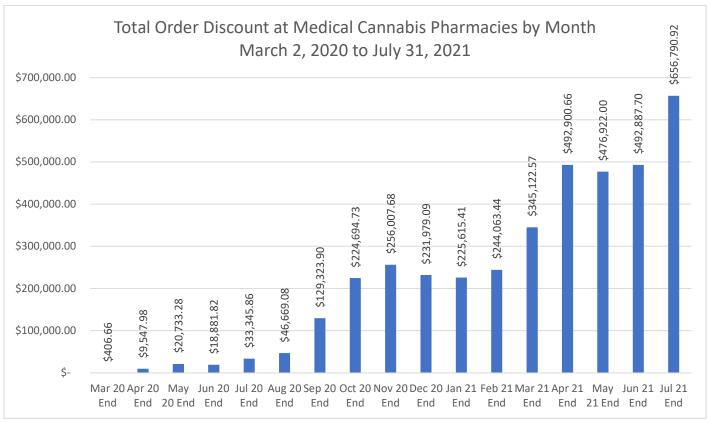


Figure 7: Data obtained from ICS.

Table 3: Medical Cannabis Products Sold by Product Type, April 2021 to July 2021

Product Type	Product Sales	Product Type Detail
Cartridges/Pens	\$6,502,028.00	Vaping Cartridges, Pens
Concentrates	\$183,596.00	Tinctures
Flower	\$6,256,541.00	Buds, Finished Flower, Pre-Pack
Infused Edibles	\$4,321,326.00	Gummies, Lozenges, Oils, Sprays, Liquid Suspensions, Capsules, Pills,
Infused Non-Edibles	\$296,161.00	Balms, Gels, Lotion, Patches, Salves, Topical
Devices	\$164,155.00	Pens, Vaporizers, Grinders, Batteries
Total	\$17,723,807.00	

Table 3: Data obtained from ICS.

Qualified Medical Providers

Table 4: Total Registered Qualified Medical Provider (QMP) office location by County as of July 2021

	QMP office
County	location count
Beaver	1
Box Elder	5
Cache	24
Carbon	4
Daggett	0
Davis	71
Duchesne	0
Emery	1
Garfield	0
Grand	1
Iron	6
Juab	4
Kane	0
Millard	2
Morgan	1
Piute	0
Rich	0
Salt Lake	440
Sanpete	4
Sevier	3
Summit	7
Tooele	5
Uintah	2
Utah	132
Wasatch	7
Washington	40
Wayne	0

Table 4: Data obtained from EVS. Some QMPs have multiple office locations.

Figure 8: Active QMPs by Provider Type as of July 2021

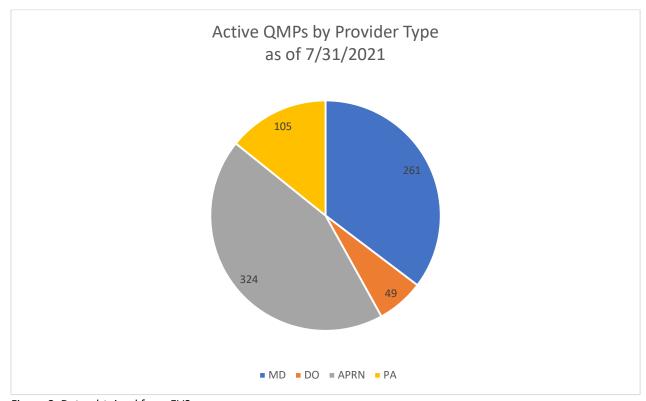


Figure 8: Data obtained from EVS.

Medical Cannabis Pharmacy Employees

Total Pharmacy Medical Providers (PMPs) as of August 26, 2021

Active PMPs as of 8/26/2021 = 67

Total Pharmacy Agents as of August 26, 2021

Active Pharmacy Agents as of 8/17/2021 = 315